



Ministry of Steel  
Government of India



**5<sup>TH</sup>**  
**INTERNATIONAL  
EXHIBITION CUM  
CONFERENCE ON  
STEEL INDUSTRY**

**10-12 February, 2022**  
Mumbai Exhibition Centre, Mumbai

[www.indiasteelexpo.in](http://www.indiasteelexpo.in)





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## EVENT BACKGROUND

Federation of Indian Chambers of Commerce & Industry (FICCI) along with the Ministry of Steel is organizing the **5<sup>th</sup> edition of INDIA STEEL from 10-12 February, 2022 at Mumbai Exhibition Centre, Mumbai** to provide a platform to all the Participants, Delegates, Business Visitors and other Key Decision Makers from the Steel and other related industries to interact with, and explore new business avenues. It is an exhibition-cum-conference on Indian Steel industry which will act as a forum for the policymakers, steel producers, technology providers, academicians, suppliers, machinery companies, consultants, engineers, agents, traders, distributors, and experts in the steel industry to understand the current market dynamics and its effects on business, highlighting new growth drivers revolutionizing the Indian steel industry & deliberate upon the opportunities and challenges in the path of steel industry in the country for the next decade. The forum will also dwell upon the steel industry's contribution to the national target of US\$ 5 trillion Indian economy by 2024-25.







## INDUSTRY OVERVIEW

Steel industry is the foundation for the nation's development. The level of per capita consumption and production of steel are widely regarded as indicators of the level of economic development. Thus, it would not be an exaggeration to claim that the steel industry has always been at the forefront of industrial development and forms the backbone of any modern economy.

Today, India occupies a central position on the global steel map & has replaced Japan as the second largest steel-producing country and is poised to become the second largest steel consumer soon. In addition, India is the largest producer of Direct Reduced Iron (DRI) or Sponge Iron in the world. The steel sector contributes around 2% of the country's GDP and employs around nearly half a million people directly and two million people indirectly. Indian steel industry has output effect of approximately 1.4x on the economy, with an employment multiplier of 6.8x.

The indirect contribution of steel is much larger, owing to the dependence of other sectors. The demand in the Steel industry is derived by growth of other important sectors like infrastructure, engineering, construction, automobile, railways, aviation, pipes and tubes etc. Thus its intense integration with other important industries makes it a strategic sector for the Governments as well as the economy as a whole.

A significant portion of steel is consumed by the construction and housing sector. With the government rolling out policies/initiatives like National Infrastructure Pipeline, Housing for All, Smart Cities Mission, Pradhan Mantri Gram Sadak Yojana, Piped Water for All, Make in India & so on, there lies tremendous opportunities for the steel industry to tap and expand its horizons by penetrating into relatively less explored sectors like defence manufacturing, rural sector, water pipelines etc.

However, today the Indian steel industry faces challenging external conditions as manifested in disruptive trade patterns and idle steel capacity globally. With weak global economic prospects, it is imperative to hold multilateral discussions and analysis over ways and means to tackle this scenario.

INDIA STEEL EXPO, since its inception in 2013, has cemented its position as the business event for steel and metallurgy industry. It provides a platform for the international policy makers, technology giants, industry experts, manufacturers, suppliers, machinery companies, consultants, engineers, agents, traders, distributors, and experts in the steel industry to come together & improve dialogue, trade and domestic & international outreach of Indian Steel industry.



## CONFERENCE FORMAT

5<sup>th</sup> edition of India Steel - International Exhibition and Conference will be organized on 10-12 February, 2022, at Mumbai Exhibition Centre, Mumbai. The Exhibition cum Conference would dwell upon the key growth factors, both domestic & international which are revolutionizing the dynamics of Indian steel industry. The 2 Day International Conference would also highlight upon the importance of enhancing competitiveness & capabilities, improving technical quotient, supportive logistics infrastructure for the movement of raw materials and finished steel, improving trade, multilateral dialogue and international outreach of Indian Steel Industry. Apart from the conference, a CEO Roundtable would also be organized wherein the industry leaders would share their vision for the industry with the government officials.

Besides the above, side-line meetings would be organized to deliberate upon sector-specific opportunities and challenges. Interaction with key sectors demanding steel as raw-feed would be organized, with an objective to enhance steel usage in those sectors, while highlighting advantages of using steel as compared to other materials. Also, critical forces, including technology, secondary steel sector, etc. which are determining and driving the overall growth of the Indian steel sector would be discussed.





## EVENT OBJECTIVES

- To create awareness about the latest products, technology and services
- Ideal means of establishing and maintaining relationships with existing and potential customers
- Showcase the new applications of steel usages/applications among the potential users highlighting its superior characteristics/ benefits vis-à-vis various other alternatives
- Unique opportunity to integrate for rapid market penetration both domestically & globally
- A forum where the buyer, the seller and the finished product can converge together
- Most powerful tool for efficient and effective business development
- Unique platform for effective sales and marketing to a carefully selected audience
- Excellent opportunity to launch new products to the market, create brand image, establish relationships with customers
- Understand the current market dynamics and its effects on your business
- Understanding global steel markets
- Highlighting new growth drivers revolutionizing the Indian steel
- Deliberations upon opportunities and challenges in the path of steel industry in the country for the next decade

## BENEFITS OF PARTICIPATION

- Networking Opportunity with steel, mining, logistics and equipment manufacturer for business alliances & partnerships
- Interaction with Government Officials
- Interaction on Emerging Technologies for Steel in India
- Showcasing on Mineral Exploration and Evacuation Techniques
- Deliberation on Policy Environment for Fostering Growth of Indian Steel Industry
- Initiation of Winning Business Dialogues with Organizations having Diversified Business Interests
- Providing Excellent Brand Visibility
- Sales via targeted audience of qualified buyers
- An ideal platform to launch new products & find sales agents or distributors in new markets
- Transfer of technology, investment, joint ventures, research and development
- Supply of plant, machinery, process control equipment, projects and services etc.
- Showcase latest products, machinery, equipment developments for generating business

# WHO SHOULD ATTEND

- Steel Producers
- Steel Movers
- Construction Material Suppliers
- Logistics Providers
- Mining Organizations
- Government Policy Makers & Decision Makers
- Safety Institutes
- Construction Industry
- Infrastructure and Real Estate Developers
- Global Steel Organizations
- Financial Institutions
- Steel Consultants
- Machinery and Equipment Manufacturers
- Technology Providers
- Global Buyers
- State Corporations
- Domestic & International Investors
- Environment & Sustainability Professionals
- Engineers & Architects
- Researchers & Scholars
- Warehousing and Material Handling organisations
- Automotive Industry
- Energy Sector
- Consumer Durables
- Component Manufacturer







## MACHINERY & TECHNOLOGY FOR STEEL & METAL MANUFACTURING

- Domestic and International Steel Producers, Organizations & Associations
- Automation & Instrumentation
- Cutting Tools
- Water & Pump Equipment
- Welding Equipment & Services
- Control & Automation Systems
- Quality Control, Testing & Analysis
- Energy Efficiency Equipment
- Energy Conservation
- Engineering and Design
- Environment Protection
- Filtration & Separation
- Induction Furnaces and Heat Treatment
- Nano-Technologies
- Palletisation
- Project Management & Consultation
- Pumps & Valves
- Refractories
- Safety Equipment & Technology
- Scientific Research & Development
- Scrap Collecting and Recycling
- Sheet Metal, Tube, Section (Ferrous and Non-Ferrous)
- Sintering
- Smelting and Refining
- Software Technology
- Foundry Engineering Units

## EXHIBITORS' PROFILE

### STEEL INDUSTRY STAKEHOLDERS

- Metal Producing Companies
- Alloy Manufacturers
- Ferrous and Non-Ferrous Metal
- Production Plants and Units
- State Governments
- Central Government Ministries

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The background of the entire page is a collage of industrial images. In the top left, there are tall industrial towers and pipes. In the top right, there's a close-up of a complex piping system. In the middle right, a large roll of metal sheet is visible. In the bottom right, there's a scene of molten metal being poured into a mold, with bright orange and yellow light. In the bottom left, there's a view of industrial machinery and structures.

## **METALLURGICAL EQUIPMENT & TECHNOLOGY**

- Bearings & Shafts
- Cutting, Shaping, Bending & Welding
- Consulting Design & Service
- Extrusion
- Finished Products, Components, Assemblies
- Flexible Sheet Metal Working
- Forging, Casting Equipment and Accessories
- Foundry Engineering
- Furnace and Heat Treatment
- Gears, Motors & Compressors
- Joining, Fastening
- Lapping
- Laser Cladding
- Lubricants
- Machine Tools and Dies
- Polishing
- Spray Painting Systems
- Surface Treatment & Corrosion Technology
- Tube / Section Processing
- Vibrator De-burring Machines & Consumable
- Shaping Equipment
- Signalling Equipment

## **MINERALS**

- Foundry Machinery & Technology
- Welding Equipment & Technology
- Rolling Mill Equipment

## **BUYING AND SOURCING MINERAL PROCESSING**

- Mineral Development Corporations
- Mineral Processing Units
- Contractors
- Scientific Research & Development Institutions
- MSMEs and Private Companies

## **BUYING AND SOURCING OF METAL & METAL WORKING MACHINERY**

- Casting, Forging and Foundry Industry
- Component Manufacturers
- Consulting Service Providers
- Iron and Steel Production
- Non-Ferrous Metals Production
- Sheet Metal Fabricators
- Sheet Metal Products, Components, Assemblies Manufacturers
- Ship Building and Ship Repair Industry
- Steel & Aluminium Construction
- Tube and Pipe Sector
- Water Supplier Sector
- Trucks, Wheels & Tyres



## PARTNERSHIP OPPORTUNITIES

Platinum Sponsor	Co-Sponsor Sponsor	Associate Sponsor	Lunch Sponsor	Conference Kit Sponsor
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Session Sponsor	Conference Proceedings Pen Drive Sponsor	Tea / Coffee Sponsor	Pen Sponsor	Notepad Sponsor
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## CEO ROUND TABLE

The CEO Round Table would be the main highlight of the event. It is a face to face interaction between the industry CEOs and the Central & State Governments. The Round Table gives a platform to both the existing as well as the new players to discuss their vision, opportunities and challenges regarding the Indian steel industry. It would also provide them with an interactive platform to discuss the Vision 2030 as laid in the National Steel Policy 2017 and the sector's contribution to US\$ 5 trillion Indian economy by 2024-25.

## REVERSE BUYER SELLER MEET

Reverse Buyer Seller Meet (RBSM) and planned B2B sessions was organised during India Steel Expo 2017. A total of 1602 meetings were organised for delegates from 37 countries. In continuation, the same will be organised during India Steel Expo 2019. More than 250 Foreign Buyers will be invited to encourage foreign investment to new areas of the Indian steel sector. The Ministry of Commerce and Industry, Government of India has agreed to extend its support to India Steel Expo 2019 and to provide financial assistance for inviting relevant and focused Foreign Buyers for the products/ services of the exhibiting companies during the event.



## HOSTED DELEGATION FROM THE FOLLOWING COUNTRIES

Afghanistan, Algeria, Armenia, Azerbaijan, Bahrain, Bangladesh, Belarus, Bhutan, Botswana, Brunei, Burundi, Cambodia, Cameroon, China, Comoros, Democratic Republic of the Congo, Djibouti, Egypt, Eritrea, Ethiopia, Georgia, Ghana, Indonesia, Iran, Iraq, Israel, Ivory Coast, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Lebanon, Lesotho, Malawi, Maldives, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Myanmar, Namibia, Nepal, Nigeria, Oman, Philippines, Qatar, Russia, Rwanda, Saudi Arabia, Senegal, Seychelles, Sri Lanka, Sudan, Taiwan, Tajikistan, Tanzania, Tunisia, Turkmenistan, Uganda, Ukraine, United Arab Emirates, UK, USA, Uzbekistan, Vietnam, Zambia, Zimbabwe.

## CONFERENCE PARTICIPATION CHARGES

Delegate	Registration Fee	Early Bird Discount (Upto 30 Dec 2020)	FICCI Member	Group Discount (3 or more)
Indian Delegates	Rs 5,000	10%	10%	10%
Foreign Delegates	US\$ 100			

## EXHIBITION PARTICIPATION CHARGES

Types of Spaces	Minimum Area	Participation Charges (Per sq .mtr)	
		in INR	US\$
Shell Space	12 sq.mtr	11,000	330
Bare Space	36 sq.mtr	10,000	300





## ORGANISERS:

### Major Activities of the Ministry of Steel:

Co-ordination and planning of the growth and development of Iron and Steel Industry in the country (including Re-rolling Mills, Alloy Steel and Ferro Alloy Industries, Refractories) both in the Public and Private Sectors;

Formulation of policies in respect of production, pricing, distribution, import and export of iron & steel, ferro alloys and refractories; and

Development of input industries relating to iron ore, manganese ore, chrome ore and Refractories etc., required mainly by the steel industry.



Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies.

A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI articulates the views and concerns of industry. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

FICCI provides a platform for networking and consensus building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.



## SUPPORTED BY:

The Department of Commerce formulates, implements and monitors the Foreign Trade Policy (FTP) which provides the basic framework of policy and strategy to be followed for promoting exports and trade. The Trade Policy is periodically reviewed to incorporate changes necessary to take care of emerging economic scenarios both in the domestic and international economy. Besides, the Department is also entrusted with responsibilities relating to multilateral and bilateral commercial relations, Special Economic Zones, state trading, export promotion and trade facilitation, and development and regulation of certain export oriented industries and commodities.

**CONTACT:**

**DELHI OFFICE**

**Federation of Indian Chambers of Commerce & Industry (FICCI)**  
Federation House, 1 Tansen Marg, New Delhi - 110 001

**FOR EXHIBITION:**

**Mayank Rastogi** - Deputy Director, FICCI  
M: +91-9717110799  
E: mayank.rastogi@ficci.com

**FOR CONFERENCE:**

**Arpan Gupta** - Head, Mines & Metals, FICCI  
M: +91-9810572331  
E: arpan.gupta@ficci.com

**FOR REVERSE BUYER SELLER MEET (RBSM):**

**Sudhanshu Gupta** - Deputy Director, FICCI  
M: +91 9873311557  
E: sudhanshu.gupta@ficci.com

**Pallavi Thakur** - Sr. Assistant Director, FICCI  
M: +91-9953038483  
E: pallavi.thakur@ficci.com

**Namrata Sagar** - Research Associate, FICCI  
M: +91-8802933361  
E: namrata.sagar@ficci.com

**MUMBAI OFFICE**

**Narendra Naik** - Deputy Director, FICCI  
M: +91-9819501719  
E: narendra.naik@ficci.com

**BANGALORE OFFICE**

**B. K. Nayak** - Joint Director, FICCI  
M: +91-9945790735  
E: bk.nayak@ficci.com



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